

# THE REARDON GROUP

## 56 Varieties of Physician Driven Healthcare Relationships...

### *Accounting/Tax Services:*

- Attestation Services
- **Financial Accounting, Compilation, Review & Audit Services**
- Activity Based/Cost Accounting
- Payroll Services
- **Federal, State & Local Tax Filings**
- Financial Management for Medical Groups
- **Performance Benchmarking**
- Financial and Tax Planning

### *Compliance Services:*

- **Regulatory Compliance Audits**
- Physician / Hospital Employment Arrangements
- Sarbanes Oxley Requirements
- Designing Compensation Agreements
- **Physician Needs Assessments**
- Joint Venture Arrangements
- "Under Arrangements" Services
- **Stark & Anti-Kickback Testing**

### *Strategic Planning:*

- **Practice Merger Facilitation**
- Developing New Business Ventures for Existing Practices
- Group Practice Expansion
- **Group Practice Joint Ventures**
- Feasibility Analyses
- Practice Startups
- Geographic Growth Analyses
- Physician Retirement / Transition Consultation
- **Provider Compensation Programs**

### *Valuation Services:*

- Valuation of Healthcare Entities
- Healthcare Fairness Opinions
- **Fair Market Value Opinions**
- **Healthcare Reasonableness Opinions**
- Space Leases In A MOB
- Hospital Equipment Leases
- **Medical Directorships**
- On Call Management
- **Personal Services Agreements**
- Unwinding Prior Acquisitions
- Medical Staff Incidental Benefits
- Recruitment Arrangements

### *Physician/Hospital Support Services:*

- **Practice Acquisition Analyses**
- Contracted Group Services
- Anesthesia Support Services
- **Medical Department Planning**
- Clinical Service Growth
- Product Line Development
- Economic Credentialing
- Baldrige Principles In The Physician Office
- Governance and Board Education
- **Negotiating Contracts & Service Agreements**
- **Physician Dispute Mediation Services**

### *Management/Consulting Services:*

- **Third Party Administration and Management (TPA) Services**
- Front & Back Office Efficiency Improvement
- **Group Practice Revenue Enhancement Plans**
- Designing & Implementing Practice Controls
- **Group Practice Turnaround Consulting**
- Clinic Bankruptcy Workout Management
- Practice Dissolution Counseling
- Break-even Analyses